

#### Landowner's Guide: Solar Leasing

Turn your raw land into passive income.



# Imagine New Income Without Selling Your Land.

Did you know the US is collectively deploying a massive surge in renewables across the country?

There is a massive demand for solar farms and a limited supply of land that fits the critera.

Within this dilemma is a massive opportunity for you to earn income from your land for decades leasing to a solar developer.

This is the landowner's guide to solar leasing, and how we help you monetize your land for free.

#### **Community Solar Authority**

This is a deep dive to help you understand if leasing your land is a good fit for you.

It features the exact process we utilize to help you monetize your property without selling it.

Our end result is to help you advertise your property to our network of solar developers.

We get paid based off of how much solar gets developed as consultants, and the developer pays us-making our service completely risk free.

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- 2. Assessing Your Land for Suitability
- 3. How Our Fast-Pass Land Process Works
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# Introduction to Solar Leasing

## WE BELIEVE IN FAIR PRACTICES.

Our mission in streamlining renewable development includes helping landowners make fair deals with large solar

developers.

# WE BROKER DEALS WITHOUT AFFECTING THE LANDOWNER'S LEASE RATE FROM OUR COMMISSION.



#### ENJOY BIG BENEFITS.

#### 1. Steady Income

Receive an average of ~\$850/acre/yr consistently

#### 2. Minimal Risk

Solar developers assume financial risks

#### 3. Eco-Friendly

Promote environmental sustainability

#### 4. Increased Land Value

Enhance the value of your property

#### 5. Long-Term Contract

Secure a long-term lease agreement for stability

#### 6. Low Maintenance

Operation & maintenance handled by the developer

#### 7. Tax Benefits

Developer pays the property tax and handles all tax increases

#### 8. Community Benefits

Help create local jobs & economic development

#### 9. Diversification

Diversify your income sources

#### 10. Environmental Stewardship

Support the nation's transition into sustainability



## Solar Suitability

## A CHECKLIST TO GET QUALIFIED

Your land has easy access

Your land has state/local incentives

Your land is flat, bare, & not in floodplain

Your closest substation has room for solar

Your land is close to 3-Phase power lines

Your land receives adequate sunlight

Your land is close to a substation

# PS: We take care of this checklist for you, get you qualified, & you don't have to pay us a single dollar.

Go to communitysolarauthority.com/land to fill out our intake form to get started!



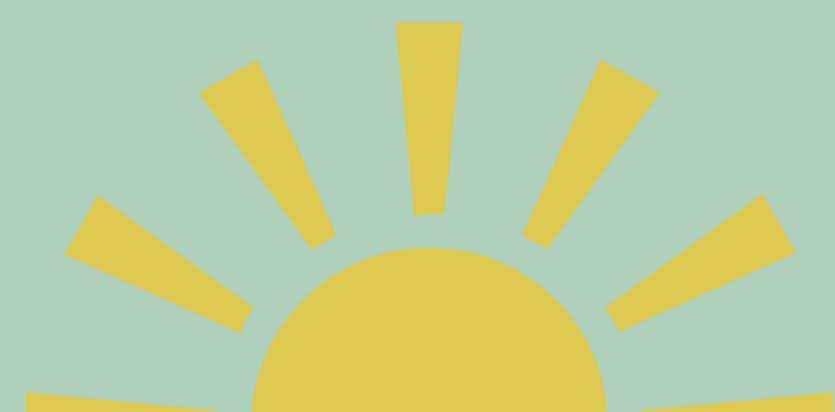
## The Solar Leasing Fast-Pass

#### A ZERO-RISK SHOT TO TURN YOUR LAND INTO INCOME

Let our expert team of solar brokers handle the entire thing for you.

#### We do it all, for free:

- Qualify your land
- Get multiple offers from solar developers
- Handle evaluation & due diligence of top offers
- Negotiate the highest lease payment we can
- Review your agreement & answer questions
- Manage expectations & keep you informed



We qualified 1,000+ acres in 2023 alone using our process, systems, and relationships.

Our offer is to let you use our resources to find the best deal for you, for free, with zero work required on your end.





# Frequently Asked Questions

## GET ALL YOUR QUESTIONS ANSWERED

Q: How does CSA get paid?

A: We get paid a fee from solar developer

Q: How much can I earn from my land?

A: We see an average of \$850/acre/yr

Q: How long does this process take?

A: We can get a top offer to sign in <60 days

Q: How soon will I know if I qualify?

A: We will provide initial feed back in 7 days

Q: Why should I use CSA?

A: You can utilize our resources without hassle

## MORE QUESTIONS?

Go to communitysolarauthority.com/land to fill out our intake form to get started!

Or email info@communitysolarauthority.com with any additional questions!





#### Additional Resources

visit communitysolarauthority.com

